

**DAIRY INDUSTRY SUPERANNUATION SCHEME**

**FINANCIAL STATEMENTS**

**For the Year Ended 31 March 2021**

**DAIRY INDUSTRY SUPERANNUATION SCHEME**

**FINANCIAL STATEMENTS**

**For the Year Ended 31 March 2021**

INDEX

Audit Report	Pages 1, 2 & 3
Statement of Net Assets	Page 4
Statement of Changes in Net Assets	Pages 5 & 6
Statement of Cash Flows	Page 7
Notes to the Financial Statements	Pages 8 to 18



# Independent Auditor's Report

To the members of Dairy Industry Superannuation Scheme

## Report on the audit of the financial statements

### Opinion

In our opinion, the accompanying financial statements of Dairy Industry Superannuation Scheme (the 'Scheme') on pages 4 to 18:

- i. present fairly in all material respects the Scheme's financial position as at 31 March 2021 and its financial performance and cash flows for the year ended on that date; and
- ii. comply with New Zealand Equivalents to International Financial Reporting Standards and International Financial Reporting Standards.

We have audited the accompanying financial statements which comprise:

- the statement of net assets as at 31 March 2021;
- the statements of changes in net assets and cash flows for the period then ended; and
- notes, including a summary of significant accounting policies and other explanatory information.



### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (New Zealand) ('ISAs (NZ)'). We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

We are independent of the Scheme in accordance with Professional and Ethical Standard 1 International Code of Ethics for Assurance Practitioners (Including International Independence Standards) (New Zealand) issued by the New Zealand Auditing and Assurance Standards Board and the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (including International Independence Standards) ('IESBA Code'), and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

Our responsibilities under ISAs (NZ) are further described in the auditor's responsibilities for the audit of the financial statements section of our report.

Other than in our capacity as auditor we have no relationship with, or interests in, the Scheme.



### Materiality

The scope of our audit was influenced by our application of materiality. Materiality helped us to determine the nature, timing and extent of our audit procedures and to evaluate the effect of misstatements, both individually and on the financial statements as a whole. The materiality for the financial statements as a whole was set at \$9,000,000 determined with reference to a benchmark of Scheme total assets. We chose the benchmark because, in our view, this is a key measure of the Scheme as this is the gross amount from which user's benefits will be paid.



## Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements in the current period. We summarise below those matters and our key audit procedures to address those matters in order that the members as a body may better understand the process by which we arrived at our audit opinion. Our procedures were undertaken in the context of and solely for the purpose of our statutory audit opinion on the financial statements as a whole and we do not express discrete opinions on separate elements of the financial statements

### The key audit matter

### How the matter was addressed in our audit

#### Carrying Amount of Investments

The Scheme's investments are considered a key audit matter due to their significance to the financial statements as a whole (the portfolio of investments makes up over 99% of the Scheme's total assets).

Our audit procedures included:

- Documenting and understanding the process the Scheme has in place to record investment transactions including fair value of the investment portfolio. This included evaluating the control environment in place at the Scheme's administration manager and investment fund managers through review of their control reports and related assurance opinions issued by an independent auditor.
- Agreeing investment holdings and investment fair value to external confirmations received from the investment fund managers; and
- Agreeing purchases and sales of investments to bank statements on a sample basis.



## Other information

The Trustee, on behalf of the Scheme, are responsible for the other information included in the Scheme's Annual Report. Other information includes the Trustee's report, portfolio performance review and other disclosures relating to management of the Scheme and corporate governance. Our opinion on the financial statements does not cover any other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. The final Annual Report is expected to be made available to us after the date of this Independent Auditor's Report and we will report the matters identified, if any, to those charged with governance.



## Use of this independent auditor's report

This independent auditor's report is made solely to the members as a body. Our audit work has been undertaken so that we might state to the members those matters we are required to state to them in the independent auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the members as a body for our audit work, this independent auditor's report, or any of the opinions we have formed.



## Responsibilities of the Trustee for the financial statements

The Trustee, on behalf of the Scheme, are responsible for:

- the preparation and fair presentation of the financial statements in accordance with generally accepted accounting practice in New Zealand (being New Zealand Equivalents to International Financial Reporting Standards) and International Financial Reporting Standards;
- implementing necessary internal control to enable the preparation of a set of financial statements that is fairly presented and free from material misstatement, whether due to fraud or error; and
- assessing the ability to continue as a going concern. This includes disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless they either intend to liquidate or to cease operations, or have no realistic alternative but to do so.



## Auditor's responsibilities for the audit of the financial statements

Our objective is:

- to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error; and
- to issue an independent auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs NZ will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error. They are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of these financial statements is located at the External Reporting Board (XRB) website at:

<http://www.xrb.govt.nz/standards-for-assurance-practitioners/auditors-responsibilities/audit-report-2/>

This description forms part of our independent auditor's report.

The engagement partner on the audit resulting in this independent auditor's report is Ed Loudon.

For and on behalf of



KPMG  
Wellington


17 June 2021

**DAIRY INDUSTRY SUPERANNUATION SCHEME**


**Statement of Net Assets  
As at 31 March 2021**

	Note	2021 \$	2020 \$
<b>ASSETS</b>			
Cash at Bank		4,778,728	1,308,255
Investments	6	901,868,329	761,101,666
Prepayments		17,250	15,333
Sundry Debtors		31,108	22,134
Contributions Receivable		-	20,302
Group Life Proceeds Receivable		280,729	1,028,644
Deferred Tax	8	-	51,429
<b>Total Assets</b>		<u>906,976,144</u>	<u>763,547,763</u>
<b>LIABILITIES</b>			
Contributions Refundable		3,945	-
Benefits Payable		2,244,228	3,806,507
Sundry Creditors		239,470	178,217
Income Tax Payable	8	<u>705,886</u>	<u>-</u>
<b>Total Liabilities</b>		<u>3,193,529</u>	<u>3,984,724</u>
<b>NET ASSETS AVAILABLE FOR BENEFITS</b>		<u>903,782,615</u>	<u>759,563,039</u>
<i>Represented By:</i>	3 & 4		
Members' Allocated Accounts		902,382,601	757,976,635
Non Allocated Account		999,273	1,133,147
Reserve Account		400,741	453,257
<b>LIABILITY FOR PROMISED BENEFITS</b>		<u>903,782,615</u>	<u>759,563,039</u>

For and on behalf of the Trustee, Dairy Industry Superannuation Scheme Trustee Limited, who authorised the issue of these financial statements.

Trustee Director 

Date 17/06/2021

Trustee Director 

Date 17/06/2021

**DAIRY INDUSTRY SUPERANNUATION SCHEME**

**Statement of Changes in Net Assets  
For the Year Ended 31 March 2021**

	Note	2021 \$	2020 \$
<b>INVESTMENT ACTIVITIES</b>			
<b>Investment Income</b>			
Gains/(Losses) on Investments	7	140,134,744	(30,584,968)
Distribution Income		7,503,086	8,820,262
Interest		9,341	34,899
		<u>147,647,171</u>	<u>(21,729,807)</u>
<b>Investment Expenses</b>			
Investment Management Fees		<u>(3,435,605)</u>	<u>(3,488,535)</u>
<b>Net Investment Income</b>		144,211,566	(25,218,342)
<b>OTHER INCOME</b>			
Group Life Claims		<u>2,116,006</u>	<u>2,889,228</u>
		2,116,006	2,889,228
<b>OTHER EXPENSES</b>			
Administration and Consulting Fees		1,043,653	939,888
Auditor's Remuneration - Financial Statement Audit		38,137	35,440
Taxation Compliance Services, Deloitte		28,951	4,151
Legal Fees		56,340	62,846
Communication Fees		105,161	87,563
Group Life Premiums		4,393,057	4,244,433
FMA Levy		84,677	53,903
Other Expenses		34,165	74,731
Trustee Remuneration		<u>189,700</u>	<u>189,607</u>
<b>Total Other Expenses</b>		5,973,841	5,692,562
<b>Change in Net Assets before Taxation and Membership Activities</b>		140,353,731	(28,021,676)
Income Tax Expense/(Rebate)	8	<u>11,183,963</u>	<u>(1,743,733)</u>
<b>Change in Net Assets after Taxation and before Membership Activities</b>		129,169,768	(26,277,943)

**DAIRY INDUSTRY SUPERANNUATION SCHEME**

**Statement of Changes in Net Assets (cont'd)  
For the Year Ended 31 March 2021**

	Note	2021 \$	2020 \$
<b>Change in Net Assets after Taxation and before Membership Activities</b>		129,169,768	(26,277,943)
<b>MEMBERSHIP ACTIVITIES</b>			
<b>Contributions</b>			
Member Contributions		36,286,092	35,554,705
Voluntary Member Contributions		1,674,073	1,521,568
Government Contributions		203,400	214,169
Employer Contributions		32,446,811	32,238,150
Transfers in from Other Schemes		265,939	235,413
<b>Total Contributions</b>		<u>70,876,315</u>	<u>69,764,006</u>
<b>Benefits Paid</b>			
Retirement		20,403,077	22,759,612
Resignation		13,687,133	20,310,588
Retrenchment		2,299,807	1,450,357
First Home Withdrawals		5,515,312	7,013,747
Death, Permanent Incapacity and Ill Health		5,509,940	4,622,494
Transfers Out to Other Schemes		47,324	107,289
Pensions		182,705	213,580
Personal Scheme Withdrawals		8,181,209	12,936,813
<b>Total Benefits Paid</b>		<u>55,826,507</u>	<u>69,414,480</u>
<b>Net Membership Activities</b>		<u>15,049,808</u>	<u>349,526</u>
<b>Net Increase/(Decrease) in Net Assets During Year</b>		144,219,576	(25,928,417)
Net Assets Available for Benefits at Beginning of Year		759,563,039	785,491,456
<b>Net Assets Available for Benefits at End of Year</b>		<u><u>903,782,615</u></u>	<u><u>759,563,039</u></u>



**DAIRY INDUSTRY SUPERANNUATION SCHEME**

**Statement of Cash Flows  
For the Year Ended 31 March 2021**

	Note	2021 \$	2020 \$
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
<b>Cash provided from</b>			
Interest		9,282	34,899
Group Life Claims		2,863,922	1,860,584
Member Contributions		36,298,175	35,543,278
Voluntary Member Contributions		1,674,508	1,522,068
Government Contributions		203,400	214,169
Employer Contributions		32,458,540	32,226,025
Transfers in from Other Schemes		265,939	461,571
Income Tax Refund		-	150,962
		<u>73,773,765</u>	<u>72,013,556</u>
<b>Cash applied to</b>			
Benefits Paid		57,388,786	70,185,987
Other Expenses		1,521,450	1,415,136
Group Life Premiums		<u>4,393,057</u>	<u>1,041,433</u>
		63,303,293	72,642,556
<b>Net Cash Flows from Operating Activities</b>	9	<u>10,470,472</u>	<u>(629,000)</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
<b>Cash provided from</b>			
Sale of Investments		64,000,000	47,656,196
<b>Cash applied to</b>			
Purchase of Investments		71,000,000	47,156,196
<b>Net Cash Flows from Investing Activities</b>		<u>(7,000,000)</u>	<u>500,000</u>
<b>Net Increase/(Decrease) in Cash Held</b>		3,470,472	(129,000)
<b>Cash at Beginning of Year</b>		<u>1,308,255</u>	<u>1,437,255</u>
<b>Cash at End of Year</b>		<u>4,778,728</u>	<u>1,308,255</u>

## DAIRY INDUSTRY SUPERANNUATION SCHEME

### Notes to the Financial Statements For the Year Ended 31 March 2021

#### 1. Scheme Description

The Dairy Industry Superannuation Scheme (the "Scheme") is a defined benefit workplace savings restricted superannuation scheme registered as a Workplace Savings Scheme under the Financial Markets Conduct Act 2013. It has a defined contribution category of membership, as well as a defined benefit category of membership which is closed to new members. The Scheme covers employees of dairy and allied industry companies. Under the Trust Deed, contributions are made by the Scheme members and by the Companies.

Registered Office: Mercer (N.Z.) Limited, P O Box 1849, Wellington 6011

#### Funding Arrangements

Employee members contributed to the Scheme during the year at rates between 2% and 6% of their gross salary (2020: 2% and 6%). The employers contributed at 1.5 x employee member contributions at rates between 3% and 9% (before withholding tax) of employee member gross salary (2020: 3% and 9%). A new category of elective member was introduced during the 2002 year for salaried staff employed on a total remuneration basis. For elective members, the amount contributed by members is specified by them and the employers contribution is by mutual agreement.

The Scheme is registered as a complying fund under the Financial Markets Authority. Employees opting to make locked in contributions to the Scheme under complying superannuation fund rules contributed 3% of their gross salary (2020: 3%). These members may be eligible for Government Contributions of up to \$521 under complying fund rules. The employers contributed 3% (2020: 3%) to employee members locked in accounts.

Member employees may choose to make additional voluntary contributions as a percentage of their gross salary.

These funding arrangements are consistent with those of the prior period.

The Trust Deed requires the Trustees to consider the findings of the Actuarial report, and ensure any deficit and future service benefits are appropriately funded.

#### Retirement Benefits

The retirement benefits are determined by contributions to the Scheme together with investment earnings on those contributions over the period of membership.

#### Termination Terms

The Trust Deed sets out the basis on which the Scheme can be terminated.

#### Changes in the Scheme

The Trust Deed was amended on 28 July 2020 to reflect the following changes:-

- (a) restrict the payment of the benefit on death in service to personal representatives;
- (b) provide the Trustee the ability to provide certain members with a rebate of expenses incurred under the Crediting Rating Policy;
- (c) make a new life shortening congenital withdrawal benefit available to eligible Members;
- (d) reflect the changes made to the KiwiSaver Act and the Complying Fund Rules on 1 April 2020; and
- (e) make a number of minor changes the Trustee considers necessary.

The Directors resolved to transition the Global Equities portfolio from AMP Capital Investors Ltd to Mercer Investment Trust New Zealand (MITNZ). The terms and conditions have been accepted by Chairman on 19 February 2021, on behalf of the Directors.

The Scheme has elected to invest into the following MITNZ Portfolios:

- Mercer Overseas Shares Plus Portfolio;
- Mercer Hedged Overseas Shares Plus Portfolio;
- Mercer Emerging Markets Portfolio.

In addition to the new investments the Scheme has transitioned all or part of its existing investment in Mercer Natural Resources Portfolio to the Mercer Commodities Portfolio.

As a result of the changes, the Scheme's Statement of Investment Policy and Objectives (SIPO) was updated on 25 February 2021 to incorporate the introduction of a new asset class and make slight amendments to the Scheme's benchmarks.

## DAIRY INDUSTRY SUPERANNUATION SCHEME

### Notes to the Financial Statements For the Year Ended 31 March 2021

#### 2. Basis of Preparation

##### Statement of Compliance

The financial statements have been prepared in accordance with New Zealand Generally Accepted Accounting Practice ("NZ GAAP") and the requirements of the Financial Markets Conduct Act (FMCA) 2013 and other relevant legislative requirements as appropriate for For-profit entities.

The Scheme is a Tier 1 entity and, as such, the financial statements comply with New Zealand equivalents to International Financial Reporting Standards ("NZ IFRS"), as appropriate for for-profit entities. These financial statements also comply with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board.

The Scheme comprises four main investment choices, Growth, Balance, Conservative and Cash, with combinations of two adjacent investment choices (Cash/Conservative, Conservative/Balanced and Balanced/Growth) allowed. The financial statements have been prepared at the Scheme level as investment assets are not held in separate funds per investment choice and the liabilities of each individual investment choice are met using utilised investment assets across a variety of investment types.

##### Measurement Base

The measurement base adopted is that of historical cost modified by the revaluation of investments which are measured at fair values at balance date.

##### Presentation Currency

These financial statements are presented in New Zealand dollars because that is the currency of the primary economic environment in which the Scheme operates.

##### Classification of Assets and Liabilities

The Scheme's assets and liabilities are disclosed in the Statement of Net Assets in an order that reflects their relative liquidity. The Scheme's assets and liabilities in the Statement of Net Assets are expected to be recovered or settled no more than twelve months after the balance date, except for deferred tax and the financial assets held to meet the liability for promised retirement benefits. The liabilities for promised retirement benefits are mostly expected to be settled more than twelve months after the reporting date.

#### 3. Summary of Significant Accounting Policies

The following are the significant accounting policies which have been applied consistently to all periods presented in these financial statements.

##### *Investment Income*

Interest and dividends from managed investments are taken to income on a due and receivable basis.

Net realised and unrealised gains and losses are recognised in the Statement of Changes in Net Assets in the period in which they occur.

##### *Other Income and Expenses*

Other income and expenses are accounted for on an accruals basis.

##### *Taxation*

Income tax expense in the Statement of Changes in Net Assets comprises of current and deferred tax. The tax currently payable/receivable is based on taxable income for the year. Taxable income and loss differs from the Change in Net Assets before tax and membership activities as reported in the Statement of Changes in Net Assets because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Scheme's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the reporting date.

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used for taxation purposes. Deferred tax liabilities are recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary difference can be utilised.

The carrying amount of deferred tax assets is reviewed at each balance date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

## DAIRY INDUSTRY SUPERANNUATION SCHEME

### Notes to the Financial Statements For the Year Ended 31 March 2021

#### 3. Summary of Significant Accounting Policies (Cont'd)

##### *Taxation (Cont'd)*

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised using tax rates enacted or substantively enacted at the reporting date. Deferred tax is charged or credited in the Statement of Changes in Net Assets.

The Scheme invests in a number of funds which are Portfolio Investment Entities ('PIEs'). For these investments, the Scheme can elect to apply a Prescribed Investor Rate ('PIR') of either 0% or 28% (2020: 0% or 28%).

Gains and losses on investments with a PIR of 0% are taxable directly within the Scheme and those with a PIR of 28% are taxable within the investment.

The resultant tax expense/credit has been reflected as tax expense/credit on the face of the Statement of Changes in Net Assets, with Financial Assets shown net of tax on the Statement of Net Assets.

Investments have been shown net of tax payable on the Statement of Net Assets.

##### *Financial instruments*

###### Classification

The Scheme classifies its investments as financial assets at fair value through profit or loss. These financial assets are designated by the Scheme at fair value through profit or loss at inception.

Financial assets and financial liabilities designated at fair value through profit or loss at inception are those that are managed and their performance evaluated on a fair value basis in accordance with the Scheme's documented investment strategy. The Scheme's policy is for the Trustees to evaluate the information about these financial assets on a fair value basis together with other related financial information. The Trustees have determined that all financial assets of the Scheme are designated at fair value through profit or loss with the exception of cash, cash equivalents and receivables and payables which are measured at amortised cost.

###### Recognition/derecognition

The Scheme recognises financial assets and financial liabilities on the date it becomes party to the contractual agreement (trade date) and are initially recognised at fair value of the financial assets or financial liabilities from this date. Investments are derecognised when the right to receive cash flows from the investments has expired or the Scheme has transferred substantially all risks and rewards of ownership. All realised gains and losses on financial assets and financial liabilities at fair value through profit or loss are recognised in the Statement of Changes in Net Assets.

###### Measurement

Financial assets and liabilities held at fair value through profit or loss are measured initially at fair value excluding any transaction costs that are directly attributable to the acquisition or issue of the financial asset or financial liability. Transaction costs on financial assets and financial liabilities at fair value through profit or loss are expensed immediately. Subsequent to initial recognition, all instruments at fair value through profit or loss are measured at fair value with changes in their fair value recognised in the Statement of Changes in Net Assets.

##### *Fair Value Estimation*

The Fair Value of unitised funds is determined using the exit price as calculated by the fund manager at balance date, adjusted by PIE tax payable or receivable at year end.

##### *Other Receivables*

Financial assets or financial liabilities not at fair value through profit or loss are initially recognised at fair value plus transaction costs that are directly attributable to their acquisition or issue. Subsequently these instruments are measured at amortised cost.

##### *Sundry Creditors*

Other payables are not interest-bearing and are stated at their amortised cost.

##### *Goods and Services Tax (GST)*

The Scheme is not registered for GST and consequently all components of the financial statements are stated inclusive of GST where appropriate.

## DAIRY INDUSTRY SUPERANNUATION SCHEME

### Notes to the Financial Statements For the Year Ended 31 March 2021

#### 3. Summary of Significant Accounting Policies (Cont'd)

##### *Statement of Cash Flows*

The cash flows of the Scheme do not include those of the investment managers. The following are definitions of the terms used in the Statement of Cash Flows:

Cash - comprises cash balances held with banks in New Zealand and overseas, with maturity dates of 3 months or less.

Operating activities - include all transactions and other events that are not investing activities.

Investing activities - comprise acquisition and disposal of investments. Investments include securities not falling within the definition of cash.

##### *Promised Retirement Benefits*

Promised Retirement Benefits are the benefits which the Scheme is presently obliged to transfer in the future to members and participants as a result of membership of the Scheme up to the date at which the actuarial valuation of promised benefits is determined.

##### *Contributions and Benefits*

Contributions and benefits are accounted for on an accruals basis. Benefits are recognised in the Statement of Changes in Net Assets when they become payable resulting in a financial liability.

##### *Critical Judgement and Accounting Estimates*

The Trustees have applied their judgement in selecting the accounting policy to designate financial assets through profit or loss at inception. This policy has a significant impact on the amounts disclosed in the financial statements. It is possible to determine the fair values of all financial assets as unit prices are available from the investment manager. Therefore there are no material assumptions or major sources of estimation uncertainty that have a significant risk of making material adjustments to the carrying amounts of assets and liabilities at year end. However as with all investments their value is subject to variation due to market fluctuations. For the purposes of the fair value hierarchy of financial assets at fair value through profit or loss, the Trustees have to apply their judgement as to what constitutes "quoted in an active market". For further details please refer to Note 11 (Financial Instruments).

On 11 March 2020, the World Health Organisation ("WHO") declared a global pandemic as a result of the outbreak and spread of Covid-19. The Trustees continue to closely monitor the impact of the Covid-19 pandemic on the Fund, as the situation continues to unfold. The Trustees have assessed the impact of Covid-19 on the valuation of financial instruments at 31 March 2021 and have ascertained that an adjustment is not required on the basis that markets were functioning and market prices for the financial assets at fair value through profit or loss represented fair value. The Trustees have monitored the liquidity requirement of the fund and concluded that there is sufficient liquidity to meet liabilities when due under current conditions. The adoption of the going concern assumption remains appropriate.

The Trust Deed requires Actuarial Valuations to be performed every three years to determine whether the Non Allocated account is fully funded and capable of meeting future service benefits. This Actuarial Valuation involves the exercise of judgement by the Actuary, including a number of Actuarial assumptions. For further details refer to Note 4 (Liability for Promised Benefits).

##### *New and Amended Standards adopted by the Scheme*

There are no new standards, amendments or interpretations that have been issued but are not yet effective that are expected to materially impact the Scheme's financial statements.

#### 4. Liability for Promised Benefits

*Changes in promised benefits as at 31 March 2021:*

	Members' Allocated Accounts \$	Non Allocated Account \$	Reserve Fund \$	Total 2021 \$
Balance 1 April	757,976,635	1,133,147	453,257	759,563,039
Contributions	70,876,761	-	(446)	70,876,315
Benefits Paid	(56,132,474)	(182,705)	-	(56,315,179)
Net Income	2,116,006	-	127,053,762	129,169,768
Interest Allocated	127,085,279	216,254	(127,301,533)	-
Deductions for Switches	460,394	-	(460,394)	-
Forfeits	-	-	488,672	488,672
Actuarial Adjustment	-	(167,423)	167,423	-
Balance 31 March	902,382,601	999,273	400,741	903,782,615

**DAIRY INDUSTRY SUPERANNUATION SCHEME**

**Notes to the Financial Statements  
For the Year Ended 31 March 2021**

**4. Liability for Promised Benefits (Cont'd)**

*Changes in promised benefits as at 31 March 2020:*

	Members' Allocated Accounts \$	Non Allocated Account \$	Reserve Fund \$	Total 2020 \$
Balance 1 April	783,693,546	1,284,242	513,668	785,491,456
Contributions	69,764,006	-	-	69,764,006
Benefits Paid	(69,865,105)	(213,580)	-	(70,078,685)
Net Income	2,889,228	-	(29,167,171)	(26,277,943)
Interest Allocated	(28,472,492)	(41,935)	28,514,427	-
Deduction for Switches	(32,548)	-	32,548	-
Forfeits	-	-	664,205	664,205
Actuarial Adjustment	-	104,420	(104,420)	-
Balance 31 March	<u>757,976,635</u>	<u>1,133,147</u>	<u>453,257</u>	<u>759,563,039</u>

**Actuarial Valuation - Defined Benefit section**

An actuarial valuation of the liabilities of the Scheme as at 31 March 2018 was prepared by Simon Barker and Mark Nelson, both Fellow's of the New Zealand Society of Actuaries and employees of Mercer. The report dated 2 October 2018 concluded that the value of the accrued benefits of both the Allocated and Non Allocated (the pensions) sections was fully covered by the Scheme's assets.

The amount of the liability was calculated with reference to the NZLT 2012/14 mortality tables which differentiate between the mortality of males and females as deduced by Statistics New Zealand, with an age set back of one year and an interest rate of 5.00% p.a. net of tax and investment expenses.

The report noted that, if the Employers contribute in accordance with the recommendations in the report, and if the future experience of the Scheme is in line with the actuarial assumptions made, it was expected that the value of the total net assets would be at least equal to the value of the vested benefits or the value of the accrued benefits at the next valuation date of 31 March 2021.

The report showed the Scheme was in balance. It was recommended that the Employers make no additional contributions other than those required under the Trust Deed in respect of Allocated members.

The report stated that the value of the Vested Benefits at 31 March 2018 of \$740,403,000 was covered by the assets of the Scheme.

Significant actuarial assumptions used in the calculation of vested benefits were:

Investment Return	5.00% p.a. (previously 5.25%)
Pension Increases	Nil
Mortality Table	NZLT 2012/2014 rated down by 1 year and adjusted for mortality improvements after the effective date of the tables and in the future

The demographic assumptions used are based on the experience of this Scheme and similar schemes in New Zealand and on recognised tables of mortality.

An Actuarial Valuation is completed on behalf of the Scheme every three years, the next is due for the year ended 31 March 2021 to be reflected in the Schemes 31 March 2022 financial statements.

**Guaranteed Benefits**

No guarantees have been made in respect of any part of the liability for promised benefits (2020: Nil).

## DAIRY INDUSTRY SUPERANNUATION SCHEME

### Notes to the Financial Statements For the Year Ended 31 March 2021

#### 5. Vested Benefits

The vested benefits are the value of the benefits payable if all active members resign from service and pensions continue to be paid from the Scheme to the existing pensioners.

2021	2020
\$	\$
<u>892,540,057</u>	<u>749,478,791</u>

For the purposes of valuing pension benefits the following actuarial assumptions were used:

Investment Return	3.75% p.a. (previously 4.75%)
Pension increases	Nil
Mortality Table	NZLT 2012/2014 rated down by 1 year and adjusted for mortality improvements after the effective date of the tables and in the future

#### 6. Investments

	2021	2020
	\$	\$
<i>AMP Capital Investors (NZ) Limited</i>		
Short Term Deposits	89,822,700	88,325,390
Fixed Interest - Onshore	24,887,311	28,590,458
Equities - Offshore	233,413,520	194,266,430
Global Property	<u>47,631,952</u>	<u>28,732,365</u>
	395,755,483	339,914,643
<i>Harbour Asset Management Ltd</i>		
Equities - Trans Tasman	51,185,796	45,806,539
Fixed Interest - NZ Core Wholesale	<u>25,551,677</u>	<u>28,155,000</u>
	76,737,473	73,961,539
<i>Mercer Investment Trusts New Zealand (MITNZ)</i>		
Mercer Listed Infrastructure	44,231,004	29,923,128
Mercer Natural Resources	27,710,454	31,916,881
Mercer Absolute Return Bond	41,070,561	32,342,358
Mercer Hedged Overseas Shares Plus	18,564,369	-
Mercer Emerging Markets	<u>3,052,731</u>	<u>-</u>
	134,629,119	94,182,367
<i>ANZ New Zealand Investments Limited</i>		
Short Term Deposits	<u>106,611,608</u>	<u>88,613,861</u>
	106,611,608	88,613,861
<i>Nikko Asset Management</i>		
Nikko AM Wholesale Core Equity Fund	<u>54,704,764</u>	<u>46,747,392</u>
	54,704,764	46,747,392
<i>Russell Investments</i>		
Fixed Interest - Offshore	<u>133,429,882</u>	<u>117,681,864</u>
	133,429,882	117,681,864
Total Investments	<u>901,868,329</u>	<u>761,101,666</u>

The Scheme invests solely into managed funds which invest into other managed funds. Due to the nature of the investments, it is not possible to determine if a single underlying investment exceeds 5% of the Fund's assets or 5% of any class or type of security.

## DAIRY INDUSTRY SUPERANNUATION SCHEME

### Notes to the Financial Statements For the Year Ended 31 March 2021

7. Gains on Investments	2021	2020
	\$	\$
Fixed Interest	5,849,873	1,010,585
Equities	124,790,510	(27,334,586)
Property	8,541,808	(6,575,940)
Deposits & Short Term Securities	892,187	2,314,973
Emerging Markets	60,366	-
<b>Total Gains/(Losses) on Investments</b>	<u>140,134,744</u>	<u>(30,584,968)</u>

8. Income Tax	2021	2020
	\$	\$
Current Tax	705,888	(308,000)
Deferred Tax	51,428	52,821
PIE Tax	10,426,647	(1,488,554)
	<u>11,183,963</u>	<u>(1,743,733)</u>

The total charge for the year can be reconciled to the Change in Net Assets as follows:

Change in Net Assets before Tax and Membership Activities	<u>140,353,731</u>	<u>(28,021,676)</u>
Prima facie Income Tax @ 28%	39,299,045	(7,846,069)
Tax effect of:		
Non Assessable/Deductible Income & Expenditure	(40,285,954)	7,155,251
PIE allocated income - 0%	2,344,273	1,244,615
PIE tax credits - 0%	(7,567)	-
PIE income tax - 28%	10,426,678	(1,485,310)
Prior Period Adjustment	(30)	(3,235)
Non assessable group life claims	(592,482)	(808,985)
<b>Income Tax Expense</b>	<u>11,183,963</u>	<u>(1,743,733)</u>
<b>Deferred Tax Asset</b>		
Opening balance	51,428	104,249
Transfer (from)/to current tax	(51,428)	(52,821)
<b>Closing Balance</b>	<u>-</u>	<u>51,428</u>
<b>Current Tax</b>		
Opening Balance	-	150,962
Current year movement	(757,314)	(52,821)
Tax (refund)/paid	-	(150,962)
Transfer to/(from) deferred tax asset	51,428	52,821
<b>Closing Balance</b>	<u>(705,886)</u>	<u>-</u>

The Scheme invests in a number of funds that are Portfolio Investment Entities ('PIEs'). For these investments, the Scheme can elect to apply a Prescribed Investor Rate ('PIR') of either 0% or 28%. Taxable income attributed by PIEs where the Scheme applies a PIR of 0% is taxable within the Scheme, while taxable income attributed by PIEs for which the Scheme has elected a PIR of 28% is taxable with the individual PIE. Any tax deducted/credited within the PIE funds is reflected in the valuation of investments at period end, with investment returns shown gross of tax and the related tax expense reflected on the Statement of Changes in Net Assets as 'Income Tax Expense/(Credit)'.



## DAIRY INDUSTRY SUPERANNUATION SCHEME

### Notes to the Financial Statements For the Year Ended 31 March 2021

<b>9. Reconciliation of Increase in Net Assets to Net Cash Flows from Operating Activities</b>	<b>2021</b>	<b>2020</b>
	<b>\$</b>	<b>\$</b>
Increase/(Decrease) in Net Assets	144,219,576	(25,928,417)
<b>Non-cash Items</b>		
(Gains)/Losses on Financial Assets at Fair Value Through Profit or Loss	(140,134,744)	30,584,968
Distributions Received	(7,503,086)	(8,820,262)
PIE Tax Paid/(Rebate)	10,426,647	(1,796,554)
Investment managers fees	3,444,580	3,500,926
Interest Income - ANZ	(59)	-
<b>Movements in Other Working Capital Items</b>		
Increase/(Decrease) in contributions refundable	3,945	(2,752)
Decrease/(Increase) in contributions receivable	20,302	(20,302)
Decrease in tax payable	757,315	203,784
Decrease in benefits payable	(1,562,279)	(545,349)
(Increase)/Decrease in prepayments	(1,917)	3,201,582
Increase in sundry creditors	61,251	34,410
Decrease/(Increase) in group life proceeds receivable	747,915	(1,028,644)
Increase in sundry debtors	(8,974)	(12,390)
<b>Net Cash Flows from Operating Activities</b>	<b>10,470,472</b>	<b>(629,000)</b>

### 10. Reserve Account

Pursuant to the Trust Deed, the Trustee shall establish a Reserve Account which shall be credited with the following:-

- any amount not paid to a member upon ceasing employment with the Employer;
- any unclaimed benefit;
- any unallocated funds transferred in from another superannuation scheme;
- the Reserve Fund's share of the Scheme's earnings or loss;
- any profit share or other interest allocated by the Scheme's investment manager and not otherwise allocated to members' accounts.

The Trustee may, at its discretion, apply any part or the whole of the Reserve Fund to:-

- increase on an equitable basis the total credits of all members;
- provide benefits other than retirement benefits for all members on an equitable basis;
- pay all or part of the contributions to the Scheme of the Employer for all members on an equitable basis;
- payment of expenses of the administration of the Scheme;
- pay all or part of the insurance premiums payable under the Scheme;
- in such other manner as is permitted from time to time under the Trust Deed.

### 11. Financial Instruments

The Scheme is involved with a number of financial instruments in the course of its normal investing activities. Details of the significant accounting policies and methods adopted, including the criteria for recognition, the basis of measurement and the basis on which revenues and expenses are recognised, in respect of each class of financial asset and financial liability are disclosed in the accounting policies.

The Trustee has approved a Statement of Investment Policy and Objectives (SIPO) which establishes investment portfolio objectives and target asset allocations. Performance against these targets is reviewed at least quarterly by the Trustee and asset reallocations undertaken as required.

#### Fair Value

The carrying amount of financial assets and financial liabilities recorded in the financial statements represents their respective fair values, determined in accordance with the Scheme's accounting policies. The fair value of unitised funds is determined using the price as calculated by the fund manager at balance date, adjusted by PIE tax payable or receivable at year end. Cash, cash equivalents, and receivables are measured at amortised cost.

## DAIRY INDUSTRY SUPERANNUATION SCHEME

### Notes to the Financial Statements For the Year Ended 31 March 2021

#### 11. Financial Instruments (Cont'd)

##### Categories of Financial Instruments

	Fair Value through Profit or Loss	Financial assets at amortised cost	Financial liabilities at amortised cost	Total
	\$	\$	\$	\$
<b>31 March 2021</b>				
<b>ASSETS</b>				
Cash at Bank	-	4,778,728	-	4,778,728
Investments	901,868,329	-	-	901,868,329
Sundry Debtors	-	31,108	-	31,108
Group Life Proceeds Receivable	-	280,729	-	280,729
<b>Total Assets</b>	<b>901,868,329</b>	<b>5,090,565</b>	<b>-</b>	<b>906,958,894</b>
<b>LIABILITIES</b>				
Contributions Refundable	-	-	3,945	3,945
Benefits Payable	-	-	2,244,228	2,244,228
Sundry Creditors	-	-	239,470	239,470
<b>Total Liabilities</b>	<b>-</b>	<b>-</b>	<b>2,487,643</b>	<b>2,487,643</b>
<b>31 March 2020</b>				
<b>ASSETS</b>				
Cash at Bank	-	1,308,255	-	1,308,255
Investments	761,101,666	-	-	761,101,666
Contributions Receivable	-	20,302	-	20,302
Sundry Debtors	-	22,134	-	22,134
Group Life Proceeds Receivable	-	1,028,644	-	1,028,644
<b>Total Assets</b>	<b>761,101,666</b>	<b>2,379,335</b>	<b>-</b>	<b>763,481,001</b>
<b>LIABILITIES</b>				
Benefits Payable	-	-	3,806,507	3,806,507
Sundry Creditors	-	-	178,217	178,217
<b>Total Liabilities</b>	<b>-</b>	<b>-</b>	<b>3,984,724</b>	<b>3,984,724</b>

##### Liquidity Risk

Liquidity risk is the risk that the Scheme will encounter difficulty in raising funds to meet its obligations. Whilst there is no active market, the Scheme can obtain daily net asset values (NAVs) for its investment in the AMP, ANZ, Harbour, Nikko, Russell and Mercer. There are no significant financial liabilities. The Scheme is exposed to periodic withdrawals by members. There are no restrictions on the redemption of units with the investment managers and they may be redeemed for cash at any time, subject to the approval of the Trustee. Period of settlement range from 2 - 10 business days depending on the size of the redemption.

##### Credit Risk

Credit risk is the risk that the counterparty to the financial instruments will fail to discharge an obligation and cause the Scheme to incur a loss. Financial instruments which potentially expose the Scheme to credit risk consist of cash, short term deposits, receivables and indirectly, investments in managed funds which invest in cash and fixed interest investments. The maximum exposure to credit risk is the carrying value of these financial instruments. The significant counterparties of the Scheme is its investment managers, AMP, ANZ, Harbour, Nikko, Russell and MITNZ which the Trustee considers to be financial institutions of high quality.

##### Market Risk

Market risk is the risk that changes in market prices will impact the fair value of the Scheme's financial instruments. Market risk is comprised of interest rate risk, currency risk and other price risk.

##### (i) Currency Risk

Currency risk is the risk that the fair value of the Scheme's financial instruments will fluctuate due to changes in foreign exchange rates. The Scheme is indirectly exposed to currency risk in that future currency movements will affect the valuation of investments in unitised products which invest in foreign currency denominated investments.

## DAIRY INDUSTRY SUPERANNUATION SCHEME

### Notes to the Financial Statements For the Year Ended 31 March 2020

#### 11. Financial Instruments (Cont'd)

##### (ii) Interest Rate Risk

Interest rate risk is the risk that the value of interest-bearing financial instruments such as bonds will fluctuate due to changes in the levels of market interest rates. The Scheme is indirectly exposed to interest rate risk in that future interest rate movements will affect cash flows and indirectly net market values and the valuation of investments in unitholded products which invest in cash and fixed interest investments. Interest rate risk management activities are undertaken by the investment manager in accordance with the investment mandate set by the Trustees.

	2021	2020
	\$	\$
<b>Short Term Deposits</b>		
AMP Capital Investors (NZ) Limited	89,822,700	88,325,390
ANZ Investments (NZ) Limited	106,611,608	88,613,861
	<u>196,434,308</u>	<u>176,939,251</u>
<b>Fixed Interest - Onshore</b>		
AMP Capital Investors (NZ) Limited	24,887,311	28,590,458
Harbour Asset Management	25,551,677	28,155,000
Mercer Investment Trust New Zealand	41,070,561	32,342,358
	<u>91,509,549</u>	<u>89,087,816</u>
<b>Fixed Interest - Offshore</b>		
Russell Investments Limited	133,429,882	117,681,864
	<u>133,429,882</u>	<u>117,681,864</u>

##### (iii) Other Price Risk

Other price risk represents the risk that the value of the Scheme's investment portfolio will fluctuate as a result of changes in market prices (other than those arising from currency risk or interest rate risk).

##### Risk Management

Risk management activities are undertaken by the Scheme's investment managers to operate within the guidelines provided by the Trustees.

##### Capital Management

Net assets available to pay benefits are considered to be the Scheme's capital for the purposes of capital management. The Scheme does not have to comply with externally imposed capital requirements.

The Scheme's objectives when managing capital are to safeguard its ability to continue as a going concern in order to provide returns to its members and maximise the Scheme's members' value.

##### Sensitivity Analysis

A ten percent increase/decrease in the unit prices of the schemes investments in unitholded products would have a positive/adverse impact on the value of the Scheme's assets of \$90,186,833 (2020: \$76,110,166).

##### Hierarchy of Fair Value Measurements - 31 March 2021

The following table provides an analysis of financial instruments that are measured subsequent to initial fair value, grouped into levels 1 to 3 based on the degree to which inputs used in making fair value measurements are observable.

Level 1 - fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities;  
Level 2 - fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and  
Level 3 - fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

## DAIRY INDUSTRY SUPERANNUATION SCHEME

### Notes to the Financial Statements For the Year Ended 31 March 2021

#### 11. Financial Instruments (Cont'd)

At period end, the Scheme receives confirmation of the fair value of its unit trust investments from the investment managers - ANZ New Zealand Investments, AMP Capital Investors, Harbour Asset Management, Nikko Asset Management, Mercer (N.Z.) Limited and Russell Investments. The unit trusts invest in listed equity and debt instruments and the investment managers calculate the fair value of the Scheme's investment based on the quoted prices of these investments. Management are not generally aware of the specific investments the unit trusts hold on their behalf, therefore, must rely on the investment valuation report. Although the fair value of the investment is based on quoted market prices, it is not possible for management to directly observe those prices, and management has concluded that the level 2 classification is appropriate.

#### Hierarchy of Fair Value Measurements - 31 March 2021

Description	Level 1 \$	Level 2 \$	Level 3 \$	Total \$
Investments	-	901,868,329	-	901,868,329

There were no transfers between the levels in the period.

#### Hierarchy of Fair Value Measurements - 31 March 2020

Description	Level 1 \$	Level 2 \$	Level 3 \$	Total \$
Investments	-	761,101,666	-	761,101,666

There were no transfers between the levels in the period.

#### 12. Commitments and Contingent Liabilities

There were no commitments or contingent liabilities outstanding as at 31 March 2021 (2020: Nil).

#### 13. Related Parties

The Corporate Trustee is a related party to the fund. Some directors of the Corporate Trustee are also members of the fund.

The Scheme holds no direct investments in any of the employer companies or any of its related parties. During the period payments were made to the Trustee of the Scheme totalling \$189,700 (2020: \$189,607). The Scheme had company contributions of \$32,446,811 (2020: \$32,238,150). Mercer (N.Z.) Limited as administrator of the Scheme is regarded as a related party in terms of the Financial Markets Conduct Act. Mercer provides the Scheme with a range of services including administration, secretarial services, investment consulting and funds management. The Scheme paid administration fees for the year totalling \$568,784 (2019: \$534,950), secretarial fees of \$88,755 (2020: \$86,764), communication fees \$105,161 (2020: \$87,563) and investment and actuarial consulting fees totalling \$387,756 (2020: \$318,174).

Andy Williams is a Trustee Director and member of Dairy Industry Superannuation Scheme. During the year he contributed a total of \$9,248.

#### 14. Events After Balance Date

The full transition of Global Equities portfolio from AMP Capital Investors Ltd to Mercer Investment Trust New Zealand was completed at the end of April 2021.

The financial statements have been prepared based upon conditions existing at 31 March 2021 and considering those events occurring subsequent to that date, that provide evidence of conditions that existed at the end of the reporting period.