

Your Super Newsletter

November 2024

Welcome to the third and final edition of the DairySuper newsletter for 2024.

This edition is packed with useful reminders and a wealth of information. We remind you to carefully read your annual reporting documents, as they may impact your financial decisions. We also inform you about the holiday hours for the Helpline and administration teams, ensuring that you know when you can reach out to them for support during the festive season. We have included an article on death, wills and relationship changes, as well as information on how to access financial advice and tools on our website.

Additionally, we share an article to help you identify potential scams and stay ahead of them. Lastly, we feature the regular investment commentary, investment performance and information on the top ten stocks held in the Mercer Overseas Shares Portfolio (at an aggregate level).

I would also like to welcome Esraa El Shall to our Board as a Trustee Director. Esraa has been a part of Fonterra as the General Manager of Health, Safety and Wellbeing Transformation. She has replaced Andy Williams, who resigned from the Board on 1 October 2024.

On behalf of the Directors, I would like to thank Andy for his invaluable contributions to the Scheme over the years.

If you have any questions about the Scheme, you can reach out to our Helpline team on 0800 355 900.

At a glance

- » Welcome
- » Where to find your annual reporting documents
- » Holiday hours
- » Death, wills and relationship status changes
- » How to access financial advice and tools
- » Top ten holdings of the Mercer Overseas Shares Portfolio (at an aggregate level)
- » Quarterly Performance Review of the Mercer Overseas Shares Plus Portfolio
- » Investment commentary
- » Scam basics
- » Investment performance

Best wishes,

Tim McGuinness (Chair) and the Trustee Board.



Recognition at the Financial Services Council ('FSC') Awards

Firstly, on behalf of the Trustees, we are pleased to announce that our Licensed Independent Trustee, Bruce Kerr, has been recognised as the Workplace Savings Award winner in the Professional Trustee category at the recently held FSC Awards. We are proud of this achievement and believe it reflects Bruce's significant contributions to the various schemes he is involved with.



Where to find your annual reporting documents

To access your personalised combined annual report and member statement, please log in to your online account at www.dairysuper.co.nz. We encourage you to take the time to thoroughly read this document, as it provides valuable insights into the performance of the Scheme over the Scheme year. Additionally, these documents will outline any significant changes or updates that you need to be aware of, ensuring that you are fully informed about your investments and the overall performance of the Scheme.

It also provides an overview of your projected future balance, serving as a valuable tool to assess whether your current savings strategy is aligned with your idea of an ideal retirement lifestyle. If you find that adjustments to your strategy are necessary, we recommend that you explore the various tools that we have covered in this newsletter. These resources are designed to assist you in evaluating your options and optimising your savings plan. We value your input and would love to hear any feedback you may have regarding this document.



Log in to view these documents

Holiday hours

The Helpline will be unavailable on the national public holidays (25 and 26 December, 1 and 2 January). However, it will remain operational in the days leading up to the holiday season and will also operate on 27, 30 and 31 December. Their hours are 9am to 7pm, Monday to Friday and you can contact them on 0800 355 900, or +61 3 8306 0954 if calling from overseas. Helpline is your first point of contact for any questions about the Scheme, covering a range of different topics, including:

- · Website account access and password reset
- Account balance
- Investment option change
- Questions about fees
- Withdrawal requests
- · Questions on key documents such as annual reports, Product Disclosure Statement and member statements

Over the holiday period, Mercer (the Scheme's Administration Manager) will close on Friday 20 December 2024, reopening on Monday 6 January 2025. This closure will affect all withdrawal payments, updating regular member contributions to the Scheme and other form processing, not only during this time, but leading up to it. Any super benefit withdrawal requests that require action during the holiday period must be sent to Mercer on or before Friday 13 December 2024 at the latest.

Death, wills and relationship status changes

Life is full of changes, and two significant events—death and relationship changes such as marriage or divorce—can greatly affect your financial matters and impact your loved ones. Let's break down why it's important to be aware of these impacts on your bank accounts and wills.

Death and bank accounts

When someone passes away, their bank accounts typically go through a process called probate, which can take time. Once the bank becomes aware of their customer's death, they normally freeze the deceased customer's account. To make things easier for your loved ones, consider having a joint account if you are married or have a partner. This way, the funds can go directly to them without the hassle of probate, ensuring they have access to the money when they need it most. Unfortunately, naming beneficiaries on your accounts doesn't mean they will be able to access banking details or the accounts, as the bank can only take instructions from someone who is authorised to act on behalf of the deceased's estate.

Updating your will

Changes in your relationship status can also affect your will or even make your will invalid. If you get married, you may want to include your spouse in your will. Conversely, if you go through a divorce, it's crucial to update your will to reflect your new wishes. If you don't, your ex-spouse or partner might still inherit something, which may not be what you want!

Get professional help

Navigating these changes can be tricky, so don't hesitate to reach out to a lawyer or financial adviser. They can help you understand what needs to be done and ensure everything is in order.

Being aware of how death and relationship changes impact your finances is essential. By designating beneficiaries and keeping your will updated, you can protect your loved ones and ensure your wishes are honoured. A little planning now can save a lot of heartache later!

IMPORTANT: Please note that any information in this material regarding legal, accounting, or tax outcomes does not constitute legal advice or an accounting or tax opinion. Before relying on or acting upon this information, it is important that you seek independent advice from a qualified lawyer or accountant regarding this information.





How to access financial advice and tools



Planning for a secure financial future is crucial for long-term financial stability. You need to think about how to save enough for retirement and the goals that you might have set. Without a solid plan, it's hard to know if you'll have enough money to maintain your lifestyle now and later. The key is to use the right financial tools. These tools can help you understand your current finances, set realistic goals, and monitor your progress. You can access some of the financial wellbeing tools on the Scheme website.



Learn more about the tools here



Seeking expert guidance on matters relating to investments, savings and budgeting always pays in the long run. Good financial advice can help you navigate complex financial situations, optimise your current resources and achieve long-term goals. It also reduces risks, ensuring financial stability and security, ultimately leading to a stress-free future.



Find financial advice resources here

Top ten holdings of the Mercer Overseas Shares Portfolio (at an aggregate level)

The Mercer Overseas Shares Portfolio is a multi-manager portfolio which uses 5 investment managers to invest in a range of listed companies across developed markets. The 5 managers consist of Arrowstreet, Wellington, Baillie Gifford, Alliance Bernstein and Maj invest. These managers have varying investment styles, ensuring diversification within the portfolio. The top 10 holdings of the portfolio as at 30 September 2024 are listed on the right, with the majority of regional exposure being in the US equity market.

Microsoft Corp	4.59%
NVIDIA Corp	3.66%
Apple INC	2.79%
Amazon INC	2.53%
Meta Platforms INC	2.24%
Alphabet INC	1.67%
Mastercard INC	1.55%
Constellation Software INC/Canada	1.13%
Intact financial Corp	1.10%
SAP SE	1.10%

Quarterly Performance Review of the Mercer Overseas Shares Plus Portfolio

The Mercer Overseas Shares Plus Portfolio returned 1.6% in unhedged terms and 5.5% in hedged terms, performing in line with the benchmark.

During the quarter, the performance of the managers who handle the portfolio varied. Wellington performed well after experiencing a sharp bounce back in excess returns. On the other hand, Alliance Bernstein had the lowest performance among the managers. This was mainly due to their weak selection of stocks, particularly in the information technology ('IT') sector where their holdings in semiconductor companies did not perform well.

At the overall Fund level, the main factor that affected its performance adversely was having fewer investments and poor stock selection in the US. From a sector perspective, the selection of stocks in communication services had a positive impact, whereas the selection of stocks in the IT sector had a negative impact. At the stock level, having underweight positions in Nvidia and Apple helped improve relative performance, as well as having an overweight position in Meituan, a Chinese shopping platform, which benefited from Chinese policymakers announcing stimulus measures and reporting better-than-expected quarterly results. On the other side, having a higher investment in ASML had a negative impact. This company, which manufactures semiconductor equipment, was negatively impacted by lower demand for artificial intelligence stocks and reports that the US is looking to further restrict exports of lithography equipment into China.



Investment commentary Quarter ending 30 September 2024

During the September quarter, interest rate cuts were a hot topic as many global economies like the US, key countries in the Eurozone and New Zealand started to lower their rates.



Read the full article here

Scam basics

Scams are deceptive schemes that aim to make people lose money or personal information. They can take many forms, including phishing emails, fake investment offers and lottery scams. Scammers often use stolen identities and create fake websites to seem real, making it hard for victims to tell what's true.

To stay safe from scams, it's important to remain vigilant and sceptical of unsolicited offers, especially those that seem too good to be true. Researching investment offers thoroughly and seeking advice from trusted financial experts can help reduce risk.

Awareness and education are key in the fight against scams. By understanding the tactics used by scammers, individuals can better safeguard their finances and personal information, ensuring a more secure financial future.

The Financial Markets Authority ('FMA') recently published an article on scams which highlights common signs of scams and advises individuals to verify the legitimacy of any offers or communications. The article also encourages you to report suspected scams to help protect others.



You can also find more information on protecting personal information and using strong passwords to prevent identity theft and fraud in the article linked on the right.



Protect Your Online Presence

Investment performance

The table below shows how the Scheme's investment options have performed over the year to date (April to September) and since investment choice was made available to members in 2003. Returns are determined monthly and take into account the effect of compound interest.

	Cash	Cash/ Conservative	Conservative	Conservative/ Balanced	Balanced	Balanced/ Growth	Growth
Scheme year to 31 March 2024	3.67%	5.02%	6.35%	8.06%	9.77%	11.09%	12.43%
Scheme year to date provisional crediting rates* (6 months)	1.84%	2.47%	3.09%	3.51%	3.92%	4.15%	4.38%
1 year	3.8%	6.8%	9.8%	12.1%	14.5%	15.9%	17.4%
5 years (average pa)	1.6%	1.9%	2.3%	3.0%	3.7%	4.3%	4.8%
10 years (average pa)	1.6%	2.4%	3.2%	4.1%	5.0%	5.6%	6.2%
Since 31 March 2003 (average pa)	2.5%	3.3%	4.1%	4.8%	5.4%	5.9%	6.3%

*The Scheme year to date provisional crediting rates may be amended if and when the Trustee accepts the recommended final crediting rate for the year ended 31 March 2025.

The latest credited interest rates are also published on the website.



This document has been prepared by Mercer (N.Z.) Limited on behalf of the Trustee of the Dairy Industry Superannuation Scheme. The information in this document is intended for general guidance only and is not personalised to you. It does not take into account your particular financial situation or goals. It is not financial advice or a recommendation. We recommend that you read the Member Information Booklet and Product Disclosure Statement and take financial advice from an appropriately qualified financial adviser (visit www.fma.govt.nz) before making any investment decisions. In addition, past performance cannot be relied upon as a guide to future performance.