

YOUR SUPER NEWSLETTER

OCTOBER 2020

Thank you to everyone who participated in the recent survey focused on communications and services available to members. A summary of the results are included below, along with the winner from the prize draw.

It is pleasing to see that although the country returned to varying levels of lockdown in August, New Zealand share markets have continued their positive upward trend. More on the financial markets is included in this newsletter.

Helpline can be reached on 0800 355 900 between 9am and 7pm Monday to Friday to answer any questions about your member statement and annual report, your accounts, or this newsletter.

AT A GLANCE

- Gaze into the future
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GAZE INTO THE FUTURE – YOUR PERSONALISED MEMBER STATEMENT IS OUT NOW.

Ever wanted to take a look at what your future looks like? No one has a magic ball to gaze into the future, however we have the next best thing. Included within your personalised member statement this year is a section on projections, where (based on the assumptions published in the annual report) you can see what your future retirement savings may look like. This can help you gauge whether you're on track to the retirement savings lifestyle you want, or may wish to consider making changes to your savings strategy to help you get there.

LOGIN TO VIEW YOUR FUTURE*

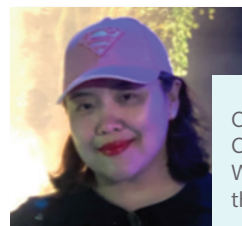
www.dairysuper.superfacts.co.nz

*Projected balances are based on a number of assumptions and are estimates only. They are intended to help you consider whether you are on track to meet your savings goals, and are not guaranteed. A list of assumptions is published within the annual report.

SURVEY RESULTS

As Trustees, we love receiving your feedback as this helps us improve the Scheme's services and our communication with you. We recently invited all members to share their feedback with us, and would like to thank everyone who took time to participate in the survey. Thank you!

Everyone who completed the survey went into the draw to win a \$200 Prezzy Card.



Congratulations to Catharine Wang from Waikato for winning this prize draw!

FEEDBACK HIGHLIGHTS

23%

of total membership completed the survey. 1,584 members.

80%

of respondents would recommend DISS to a friend or colleague. DISS' overall net-promoter-score is +74.

94%

of respondents find that electronic communication is best for them.

38%

of respondents had called the helpline within the last 12 months. 75% of respondents who have called helpline rated their experience as excellent or very good.

REMINDER OF CHANGES TO NOMINATED BENEFICIARY POLICY

From 31 July 2020, any new member who joins the Scheme will have their death benefit paid directly to their personal representatives. **Existing members** (who joined before 31 July 2020) will continue with current death benefit arrangements (including the nomination of beneficiaries) until the new policy comes into effect on 31 January 2021.

After 1 February 2021 all members' death benefits will be paid automatically to their personal representatives.

READ MORE

<https://tinyurl.com/y36w3x9j>

IMPORTANCE OF HAVING A WILL

An up-to-date Will is a central part of the estate planning process. A Will is a legal document which formally spells out who will receive your assets or your 'estate' in the event of your death. Do you have a Will? If so, is it up-to-date and does it reflect your current situation? Perhaps your financial or personal circumstances changed since you signed it.

If you don't have a Will, you can get one drawn up by a trustee corporation or a lawyer, or by preparing one yourself using a write-your-own-Will toolkit purchased from a book retailer or an online Will service. If writing your own, you may wish to have it checked by a lawyer to ensure everything is in order. You can find out more about Wills by visiting www.sorted.org.nz/guides/protecting-wealth/wills

NOW WE'RE TALKING - MONEY WEEK 2020

COVID-19 has landed many of us in the same boat with money worries, and are seeking a safe, trusted place to get our money questions answered. Sorted's Money Week 2020 campaign 'Just wondering' launched to reflect the explosion of questions about money we've seen during this time of change and uncertainty. Read more at www.sorted.org.nz/justwondering



INVESTMENT NEWS

Heightened market volatility experienced earlier this year due to the rise of COVID-19 subsided across July and August, with global share markets achieving positive returns for both months. Supportive monetary policies, including low interest rates and the wage subsidy scheme, helped support households and businesses during periods of lockdown, and as restrictions eased production of goods and services gradually increased.

Strong performance in US tech shares resulted in the share market returning +6.3% (in local currency terms) in August. Commodities such as Crude Oil, Copper and Iron also had a broadly positive month, as an increase in manufacturing output helped industrial metal prices to recover.

Although global share markets were positive in August, Australia officially entered into a technical recession on the basis they had two consecutive quarters of declining economic growth for the first time since 1991.

The ongoing impact of the global pandemic is still being felt, with worldwide COVID-19 cases topping 33 million people by the end of September. A 'second wave' of confirmed COVID-19 cases was experienced in various countries around the world during September. Combined with the uncertainty of both the US and NZ political elections, global financial markets fell during the month of September by -2.9%.

New Zealand's share market also lost ground in September with the NZX50 down -1.4%, with notable price weakness in index heavyweight a2 milk. The Reserve Bank of New Zealand continued its commitment to prolong monetary support to help sustain the New Zealand economy.

The outlook for 2020 remains highly uncertain, and depends almost entirely on the path of COVID-19. It is important to remember that saving for retirement is a long-term task and that previous market downturns (such as the Global Financial Crisis in 2008) have generally been followed by sustained periods of positive returns.

The Fund's long-term returns remain positive, and are shown below.

INVESTMENT PERFORMANCE

The table below shows how the Scheme's investment options have performed over the past five months (April to August) and since investment choice was made available to members in 2003. Returns are determined monthly, and take into account the effect of compound interest.

Returns for each investment option after tax, fees and expenses							
	Cash	Cash/ Conservative	Conservative	Conservative/ Balanced	Balanced	Balanced/ Growth	Growth
Scheme year to 31 March 2020	0.92%	0.00%	-0.96%	-2.48%	-4.03%	-5.00%	-5.98%
Periods to 31 August 2020							
Scheme year to date (5 months)	0.05%	2.71%	5.42%	7.94%	10.50%	11.82%	13.14%
1 year	0.5%	1.6%	2.6%	3.3%	3.9%	4.1%	4.4%
5 years (average pa)	1.2%	2.5%	3.7%	4.8%	5.8%	6.3%	6.9%
10 years (average pa)	1.7%	3.1%	4.5%	5.7%	6.9%	7.5%	8.1%
Since 31 March 2003 (average pa)	2.7%	3.6%	4.6%	5.2%	5.8%	6.2%	6.5%

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